

SAMPLE QUESTION PAPER (THEORY)

Qualification Pack Name: Merchandiser - Apparel, Made-Ups & Home Furnishings

QP Code: AMH/Q0911 Version: 1.0 NSQF Level: 5

AMH/N0620 – Promote and Sustain Safety, Health and Security in Workplace, while Fostering Gender and PwD Sensitization

Q1. What is the primary purpose of conducting mock drills and evacuation exercises in the workplace?

- A. To evaluate employee performance under pressure
- B. To comply with company policies
- C. To assess teamwork in informal settings
- D. To prepare workers for real-life emergencies and improve response time

Q2. Which of the following is an example of promoting an inclusive workplace for Persons with Disabilities (PwDs)?

- A. Assigning them no physically demanding tasks
- B. Providing accessible pathways and modified workstations
- C. Encouraging them to work in isolation
- D. Avoiding them in some work

Q3. What should be your first step if you identify a torn electrical wire near your workstation?

- A. Cover it with a cloth
- B. Ignore it if not in use
- C. Immediately report it to the supervisor or safety officer
- D. Try fixing it yourself

AMH/N0621 – Adhere to Industry, Regulatory and Organizational Standards and Embrace Environmentally Sustainable Practices

Q4. Which of the following reflects sustainable consumption in daily operations?

- A. Disposing of unused fabric
- B. Reusing packaging materials and minimizing waste
- C. Using fewer machines
- D. Printing and documenting more papers

Q5. What should a merchandiser do upon identifying unsafe equipment in the workplace?

- A. Continue using it
- B. Try to fix it themselves
- C. Inform a co-worker and ignore it
- D. Immediately report it to the concerned authority

Q6. Why is it important to request software upgrades and maintain backups while using design software?

- A. To free up storage space
- B. To prevent unauthorized access only
- C. To ensure efficiency, security and data preservation
- D. To make tasks more difficult

AMH/N0901 – Analyze Product and Establish Merchandising Objectives in Accordance with Business Plans

Q7. Who is usually the first to review the tech pack after it is prepared by the designer?

- A. The Quality Checker
- B. The Finance Manager
- C. The Merchandiser
- D. The Sample Head

Q8. What is the purpose of calculating the SAM (Standard Allowed Minute) for a sample?

- A. To determine the garment washing technique
- B. To estimate production time and efficiency
- C. To understand packaging requirements
- D. To decide the retail price

Q9. Which of the following would typically be included in a Bill of Materials (BOM) for a garment style?

- A. Packing list
- B. Measurement spec
- C. Fabric type, trims, thread and quantity needed for each
- D. Purchase invoice of raw materials

AMH/N0903 – Develop and Present Merchandising Plan

Q10. What does a Time and Action (TNA) calendar represent in a merchandising plan?

- A. A timeline created with key delivery dates and approvals
- B. A list of fabric defects
- C. An employee attendance sheet
- D. A packing list

Q11. What is the purpose of preparing a prototype (proto) sample before full sampling?

- A. To review the design, make changes and approve size sets
- B. To ship goods to the buyer
- C. To raise the purchase order
- D. To file communications

AMH/N0912 – Communicate with Client and Manage Merchandising Documents

Q12. Which of the following is a key task of a merchandiser in communicating with the client?

- A. Collecting the order confirmation or PO from the client
- B. Assigning tailoring tasks to the floor supervisor
- C. Verifying worker attendance and leave records
- D. Conducting training for new machine operators

Q13. A Pre-Production (PP) sample generally requires approval from:

- A. The buyer before bulk production begins
- B. The finance team
- C. The security staff
- D. No one

AMH/N0904 – Organize and Coordinate for Pre-Production as per Merchandising Objectives

Q14. What is the main purpose of the Time and Action (TNA) calendar in merchandising?

- A. To reduce material costs
- B. To track personal productivity

- C. To plan and monitor order progress and deadlines
- D. To reduce merchandising activities

Q15. In a cost sheet, what does the term CMT stand for?

- A. Cut, Make and Trim
- B. Cost of Manufacturing Textiles
- C. Cost Measurable Things
- D. Creation, Marketing and Transport

Q16. Which document must contain all materials, sizes, trims, packaging specs, techpack, TNA chart and other approvals for production?

- A. Bill of Materials
- B. Cost Sheet
- C. Production File
- D. Fabric Report

AMH/N0905 – Factory Coordination and Managing Shipment

Q17. In shipment coordination, a merchandiser should:

- A. Communicate delays in shipment to the buyer in advance
- B. Ignore last-minute buyer instructions
- C. Stop tracking the shipment after dispatch
- D. Avoid updating the order status

Q18. In shipping terms, FOB (Free on Board) means the seller is responsible for the goods until they are:

- A. Loaded onto the ship at the port of origin
- B. Delivered to the buyer's warehouse
- C. Paid for in full
- D. Stitched and finished

Q19. What is a Bill of Lading?

- A. A document issued by the carrier to acknowledge shipment
- B. A bank payment guarantee
- C. A fabric test report
- D. A packing list

DGT/VSQ/N0102 – Employability Skills (60 Hours)

Q20. Effective communication requires:

- A. Clarity
- B. A lot of information
- C. Understanding the context
- D. All of these

Q21. Why are green jobs important?

- A. They protect the environment
- B. They are easy to do
- C. They fulfil customer requirements
- D. They ensure product quality

Q22. You found someone's purse in the office and you give it to the HR Manager. This shows that you are:

- A. Open minded
- B. Smart
- C. Kind
- D. Honest and responsible

Answer Key

Answer Key: Q1 – D, Q2 – B, Q3 – C, Q4 – B, Q5 – D, Q6 – C, Q7 – C, Q8 – B, Q9 – C, Q10 – A, Q11 – A, Q12 – A, Q13 – A, Q14 – C, Q15 – A, Q16 – C, Q17 – A, Q18 – A, Q19 – A, Q20 – D, Q21 – A, Q22 – D.